



Titus Global-Tech Inc

BLDG 27E PHILEXCEL BUSINESS PARK

CLARK FREEPORT ZONE

CLARKFIELD PAMPANGA 2023

PHILIPPINES

COMPANY PROFILE



Dear Sir or Madam,

Titus Global-Tech is pleased to submit the following company profile to you for your use in the assessment of our business and suitability to your requirements.

At Titus Global-Tech we are confident in our ability to provide your business with the level of quality and professionalism that is required in the current market. With over 30years of combined experience in providing automation systems and software solutions to the global market in various industries and disciplines.

Titus Global-Tech has been able to utilise this experience to maintain an excellent level of service which has the benefits of both a 'western' standard of professionalism, and management, combined with the cost effective resource pool throughout South East Asia. We also have a strong knowledge of the region to allow for effective provisioning of the required services & solutions at highly competitive rates, without compromising on quality.

We thank you for the opportunity to offer the services requested of Titus Global-Tech and look forward to working with you and the rest of the team on future projects.

Kind Regards,

Emmanuel Koulianos
CEO & President – Titus Global-Tech Inc

Titus Details

Company Name: Titus Global Tech Inc

Company Address: Blg 27E Philexcel Clark Freeport, Philippines.

Industry/Market:

- Engineering & Automation in Agriculture & Bulk Commodity Handling.
- Software Development for Manufacturing (MES) and Corporate Solutions (ERP).

Titus History: Founded 2015, Operating in Philippines & Overseas

Executive Team Background: Both CEO & CTO have combined 35+ years of experience in both software development, engineering & hardware integration.

Corporate Team:

- CEO – Emmanuel George Koulianos
- CTO – Robert Mikes
- HR/Admin – Hilda A. Nabong
- Organizational Structure to be shown via Corporate Org Chart (Appendix A)

Company Overview

Titus Global-Tech is a software engineering and automation company that specialises in providing innovative and unique solutions that create value for its customers, employees and business partners. With an initial focus on the configuration and online support of commodity handling and management systems for the bulk materials handling industry, Titus Global-Tech has also diversified its business services in providing resource assistance to companies in multiple technical

disciplines along with consulting services for business development in both the South East Asian region and the Australian market.

Titus Global-Tech has provided software solutions, onsite services and online technical support for commodity handling solutions internationally across South East Asia with customers in many countries including; Bangladesh, Europe, Indonesia, Korea, Switzerland, Thailand, Vietnam and the Philippines. Also providing resource support services to Australian companies as an expansion of our offered business services. We also specialise in the manufacturing industry with software solutions at both MES & ERP level. These have been developed in-house and have already effectively destabilised the status-quo with medium to large companies selecting our solution over some of the embedded and mainstream normally incumbent competition, such as SAP, Oracle, Microsoft Dynamics and more. To put it simply, Titus does it better and Titus does it cheaper.

Titus Global-Tech was created by control systems engineers and software developers and has over thirty years of combined experience in the Australian & International grain/bulk handling, manufacturing, finance and mining. We are committed to remaining at the forefront of technology, while maintaining the highest level of service quality to its customers. This high level of service quality and experience in the region has led to Titus Global-Tech establishing a channel partnership with a large global software company by the name of EKA. This partnership is to provide implementation and support services to the South East Asian region with the outlook to expand those services to their Australian client base.

Titus Global-Tech has its head office in the Philippines within the Clark Freeport Zone in Pampanga, Luzon. This is located 100km north of Manila. This location is a hub for technology and service based companies which gives Titus Global-Tech access to an amazingly talented pool of resources with a wide range of experience levels. This has allowed our company to utilise a highly skilled group of staff to service our business' solution and service requirements, but also gives an excellent foundation for growth with many resources often requiring little time and attention in becoming a productive and valuable addition to the Titus team.

Company Capabilities

Project Management:

Titus Global-Tech bases its Project Management Methodology on PRINCE2, a globally recognised Project Management method that defines the processes and techniques associated with the profession of Project Management.

Titus Quality Objective:

Titus Global-Tech's objective is to deliver uncompromisingly on time and with exceptional customer focus. By continually striving to achieve these objectives Titus Global-Tech ensures that it adheres to its basic corporate philosophy which is to take care of its:

- ❖ Customers
- ❖ Staff
- ❖ Partners & Suppliers

Titus Global-Tech's management and technical team are responsible for ensuring that this policy is understood and implemented at all levels within the business and that the quality management system is adequately maintained and continuously improved. The quality of the products and services offered to its customers is the responsibility of every member of the team from management through to front line support personnel.

Titus Support Philosophy:

Titus Global-Tech believes that the best form of support comes from open and cooperative client relationships. We prefer to ensure that the client understands as much as possible about the solutions and services being provided and the methodology of operation that will be implemented. To ensure that all conduct is of the highest level of quality and all representations being rendered by Titus Global-Tech resources adhere with the level required by our clients. An initial term of engagement is promoted to develop a detailed guideline of operation to which all representing personnel will adhere to and follow as their code of conduct in all engagements.

Customer Base & References

(Further data on sites & customer contact details available on request)

| | |
|--|---|
| Client: - Interflour Vietnam (IFV) | Location: - Phu My, Vietnam |
| Client: - InterMalt Vietnam (IMV) | Location: - Phu My, Vietnam |
| Client: - San Miguel Corporation | Location: - Philippines |
| Client: - KTC Container Corp | Location: - Philippines |
| Client: - Golden Bay Grain Terminal Corporation | Location: - Philippines |
| Client: - Mactan Grains | Location: - Philippines |
| Client: - Tyson Enterprises | Location: - Adelaide, Australia |
| Client: - HMWS INC | Location: - Philippines, Australia, Canada |
| Client: - Adacap / ICube | Location: - Bulle Switzerland |
| Client: - General Milling Corp | Location: - Philippines |
| Client: - Citygroup | Location: - Bangladesh |
| Client: - Ispahani | Location: - Bangladesh |
| Client: - Multieyes / SI Gaming | Location: - Korea |
| Client: - Golden Grand Mills | Location: - Indonesia |
| Client: - Alturas Family Group | Location: - Bohol, Philippines |
| Client: - MG8/San Miguel Shipping | Location: - Philippines |
| Client: - Chief Agri | Location: - USA, Asia |
| Client: - AGI | Location: - Asia |
| Client: - Eastern Pearl Flour Mills | Location: - Indonesia, Makassar |
| Client: - Cebu South Harbor | Location: - Philippines, Cebu |
| Client: - Lahad Datu Flour Mill | Location: - Indonesia, Sabah Region |
| Client: - Sarawak Flour Mill | Location: - Indonesia, Sarawak |
| Client: - Kuntsman Agri Plant | Location: - Chile |
| Client: - Golden Coin Feed Mill | Location: - Indonesia, Medan |
| Channel Partner: - EKA Solutions | Location: - Adelaide, Perth, Australia |

Appendix A

ORGANISATIONAL CHART

As at 20th April 2024

